



When You're Good & Ready

NMSDC Certification Can Take Your
Business To Another Level



Once certified and part of the NMSDC network, over two-thirds of minority business enterprises (MBEs) confirm business increase due to their partnerships with the Council's corporate members.

CORPORATE PURCHASES

The largest U.S. corporations purchase more than \$100 billion in products, services and solutions supplied by MBEs. Now that sounds pretty good, but we're ready for a lot more. Given the fact that minorities represent 35% of the population but MBEs represent 21% of all businesses and 3.5% of gross receipts, much more must be done.



PROFIT THROUGH PARTNERSHIP

The National Minority Supplier Development Council is a nonprofit organization that links over 12,000 MBEs with more than 1,750 corporate members, including America's top publicly-owned, privately-owned and foreign-owned corporations, as well as universities, hospitals and other large purchasing organizations.

We provide certified MBEs the access, technical assistance, training and support they need to expand and market their services to prospective corporate buyers.

NMSDC CERTIFICATION

The NMSDC affiliate council nearest a company's headquarters conducts the annual certification process to assure that the business is at least 51 percent owned, operated and controlled by minorities: Asian, Black, Hispanic and Native American. Our standardized procedures assure consistent, identical review for the certification of each MBE. Wherever your business interests, NMSDC certification guarantees national recognition. Certified MBEs are listed in the NMSDC national database, which is accessible to corporate members 24 hours a day, every day of the year.

PROGRAMS AND SERVICES

- Corporate Plus® – membership program for minority businesses with demonstrated national contract capabilities
- Global-Link – initiative to introduce minority supplier development processes in countries with historically-excluded ethnic groups
- NMSDC Certification – the MBE accreditation most widely recognized by corporate America
- Referrals of certified minority suppliers to corporate customers
- Business Consortium Fund – provides access to working capital funds
- Business Opportunity Fairs – one-stop access for hundreds of buyers and suppliers
- The NMSDC Annual Conference – the premier national event for minority supplier development
- Publications – including newsletters, brochures and reports on minority supplier development
- Minority Business Enterprise Input Committee – leadership group that provides MBE input into NMSDC programs and services
- NMSDC’s national database of more than 12,000 certified minority businesses, a look-up service for corporate buyers

ENTERPRISE LEARNING

- Advanced Management Education Program (AMEP) – intensive executive training for MBE CEOs at Northwestern University’s Kellogg School of Management
- The Minority Business Executive Program (MBEP) – an accelerated one-week, intensive program for MBE CEOs at the University of Washington’s Foster School of Business

LOOKING AHEAD

There's strength in numbers. Demographic trends, globalization and expansion in corporate outreach and outsourcing all bode well for solid, enduring partnerships and strategic alliances. The future is bright. So, if you're good and ready, call your NMSDC affiliate council office today.



AFFILIATE COUNCILS

Find Our Office In Your State

Capital Region Minority Supplier Development Council

Serving the District of Columbia, Maryland and Northern Virginia
10750 Columbia Pike, Suite 200
Silver Spring, MD 20901
(301) 593-5860 Main

Carolinas-Virginia Minority Supplier Development Council

Serving North Carolina, South Carolina and Southern Virginia
9115 Harris Corners Parkway,
Suite 440
Charlotte, NC 28269
(704) 549-1000

Chicago Minority Supplier Development Council

Serving Metro Chicago and NW Indiana
105 West Adams Street, Suite 2300
Chicago, IL 60603
(312) 755-8880

Dallas/Fort Worth Minority Supplier Development Council

Serving Metro Dallas - Fort Worth
8828 N. Stemmons Freeway,
Suite 550
Dallas, TX 75247
(214) 630-0747

Eastern Minority Supplier Development Council

Serving Pennsylvania, Southern New Jersey and Delaware
The Bourse Building
111 S. Independence Mall East,
Suite 630
Philadelphia, PA 19106
(215) 569-1005

Florida State Minority Supplier Development Council

Serving Southern Florida
9499 NE 2nd Avenue, Suite 201
Miami, FL 33138
(305) 762-6151

Georgia Minority Supplier Development Council

Serving Georgia
759 W. Peachtree Street NE,
Suite 107
Atlanta, GA 30308
(404) 589-4929

Greater New England Minority Supplier Development Council

Serving Connecticut, Maine,
Massachusetts, New Hampshire,
Rhode Island and Vermont
333 State Street
Bridgeport, CT 06004
(203) 288-9744

Houston Minority Supplier Development Council

Serving Metro Houston
Three Riverway, Suite 555
Houston, TX 77056
(713) 271-7805

Michigan Minority Supplier Development Council

Serving Michigan
100 River Place, Suite 300
Detroit, MI 48207
(313) 873-3201

Mid-States Minority Supplier Development Council

Serving Indiana (except NW IN),
Central Illinois & Eastern Missouri
2126 North Meridian Street
Indianapolis, IN 46202
(317) 921-2675

Mountain Plains Minority Supplier Development Council

Serving Colorado, Kansas,
Nebraska and Western Missouri
6025 S. Quebec St, Suite 135
Centennial, CO 80111
(303) 623-3037

New York & New Jersey Minority Supplier Development Council

Serving New York and
Northern New Jersey
320 West 37th street, 9th Floor
New York, NY 10018
(212) 502-5663

North Central Minority Supplier Development Council

Serving Minnesota, Wisconsin, Iowa,
N.Dakota and S.Dakota
111 3rd Avenue South, Suite 240
Minneapolis, MN 55401
(612) 465-8881

Northwest Mountain Minority Supplier Development Council

Serving Washington, Alaska,
Oregon, Montana, Wyoming, Idaho
and Utah
545 Andover Park West,
Building 1, Suite 109
Tukwila, WA 98188
(253) 243-6959

Ohio Minority Supplier Development Council

Serving Ohio
100 East Broad Street,
Suite 2460
Columbus, OH 43215
(614) 225-1565

Pacific Southwest Minority Supplier Development Council

Serving Arizona and Metro San
Diego
8655 East Via de Ventura
Scottsdale, AZ 85258
(602) 495-9950

Puerto Rico Minority Supplier Development Council

Serving Puerto Rico and U.S. Virgin
Islands
1225 Ponce de León Avenue
Lobby 2, Suite F
San Juan, PR 00907-3921
(787) 627-7268

Southern California Minority Supplier Development Council

Serving Metro Los Angeles and
Southern California (except Metro
San Diego)
800 West 6th Street, Suite 850
Los Angeles, CA 90017
(213) 689-6965

Southern Region Minority Supplier Development Council

Serving Alabama, Arkansas, Louisi-
ana and Mississippi
400 Poydras Street, #1960
New Orleans, LA 70130
(504) 293-0402

Southwest Minority Supplier Development Council

Serving New Mexico, Oklahoma and
Southwestern Texas
912 Bastrop Highway, Suite 101
Austin, TX 78741
(512) 386-8766

TriState Minority Supplier Development Council

Serving Kentucky, Tennessee and
West Virginia
220 Athens Way, Suite 105
Plaza 1 Building, Metro Center
Nashville, TN 37228
(615) 259-4699

Western Regional Minority Supplier Development Council

Serving Hawaii, Nevada and
Northern California
80 Swan Way, Suite 245
Oakland, CA 94621
(510) 686-2555

NATIONAL CORPORATE MEMBERS

AARP

Abbott Laboratories, Inc.

AbbVie

Abercrombie & Fitch Co.

Abt Associates Inc.

Accenture LLP

Actavis, Inc.

Adecco USA, Inc.

ADP, LLC

Aetna, Inc.

AFLAC US

AGL Resources, Inc.

Aisin World Corporation

Akebono Brake Corporation

Alkermes, Inc.

Allstate

Altec Industries, Inc.

Altria Client Services, Inc.

Amdocs Inc.

American Airlines, Inc.

American Express Company

American International Group, Inc.

American Red Cross

American Water Company

Amgen Inc.

AMN Healthcare Inc.

AMTRAK (National Railroad
Passenger Corporation)

Anschutz Entertainment Group

Anthem, Inc.

Aon

Apple, Inc.

ARAMARK Corporation

ARCADIS U.S., Inc.

ArcelorMittal USA Inc.

Archer Daniels Midland Company

AREVA, Inc.

ARRIS Group, Inc.

Associated Banc. Corp

AT&T

Auto Club Group, The

Autoliv Inc.

Automotive Rentals, Inc.

Avis Budget Group, Inc.

AXA Equitable Life Insurance
Company

Axalta Coating System

Bank of America Corporation

Barclays PLC

Barilla America, Inc.

Bartech Group, The

BASF Corporation

Battelle Memorial Institute

Bausch + Lomb, a Valeant
Pharmaceutical Company

Baxalta US Inc.

Baxter Healthcare Corporation

Bayer Corporation

BBDO New York

Becton, Dickinson and Company

Belk, Inc.

Black & Veatch Corporation

Blue Cross Blue Shield
Association

BMC Software, Inc.

BMO Harris Bank

BMW North America, LLC

BNSF Railway Company

BNY Mellon Corporation

Boeing Company, The

Bon Secours Health System, Inc.

Border States Electric

BorgWarner

Bostik, Inc.

Boston Scientific Corporation

BP America, Inc.

Brasfield & Gorrie, LLC

Bridgestone Americas Holding,
Inc.

Bright Horizons Family Solutions,
Inc.

Bristol-Myers Squibb Company

Brocade Communications
Systems, Inc.

Brookfield Global Relocation
Services, LLC

Burlington Industries, LLC

C&W Services

C.H. Robinson Worldwide, Inc.

CA Technologies

Caesars Entertainment

Corporation

Campbell Soup Company

Capgemini USA

Capital One

Cardinal Health, Inc.

Cargill, Inc.

CarMax, Inc.

Cartus Corporation

Caterpillar Inc.

Catholic Health Initiatives

CBRE Group, Inc.



CBS Corporation
CDK Global, Inc.
CDW Corporation
CenterPoint Energy, Inc.
CenturyLink
Charter Communications
CHEP International, Inc.
Chevron Services Company
Ciena Corporation
CIGNA
Cintas Corporation
Cisco Systems, Inc.
CITGO Petroleum Corporation
Citigroup Inc.
CLEARresult Consulting, Inc.
Clorox Company, The
Closure Systems International Inc.
CNA Financial Corporation
Coca-Cola Company, The
Colgate-Palmolive Company
Comcast NBCUniversal
Comerica Bank
Communications Test Design, Inc.
Compass Group, North America
Division
Computer Task Group, Inc.
ConocoPhillips
Continental AG
Cordish Company, The
Corizon Health, Inc.
Corning Cable Systems

Cox Enterprises, Inc.
Cracker Barrel Old Country Store,
Inc.
Credit Suisse
Crown Cork & Seal USA, Inc.
CSX Transportation Inc.
Cummins Inc.
CVS Health
Darden Restaurants, Inc.
DDB US
Deere & Company
Dell Inc.
Deloitte Services LP
Delphi Automotive, PLC
Delta Air Lines, Inc.
Denny's Corporation
DENSO International America, Inc.
Depository Trust & Clearing
Corporation, The
Diageo North America, Inc.
Dresser-Rand
DTE Energy Company
Duke Energy
Duke Realty
Dun & Bradstreet Corporation, The
DuPont
Eaton Corporation
Ecolab, Inc.
Education Networks of America
Eli Lilly and Company
EMC Corporation

EMCOR Government Services
Energy Future Holdings
Entergy Corporation
Enterprise Holdings
EQT Corporation
Ericsson, Inc.
Ernst & Young LLP
Essendant Co.
Exelon Corporation
Exide Technologies, Inc.
Express Scripts
Exxon Mobil Corporation
Facebook, Inc.
Fannie Mae
Farmers Insurance Group, Inc.
Faurecia North America
Federal Home Loan Bank of
Chicago
Federal Reserve System
FedEx Corporation
Fiat Chrysler Automobiles
Fifth Third Bancorp
Firmenich, Inc.
Fiserv, Inc.
Fluor Corporation
Ford Motor Company
Freddie Mac
GCA Services Group Inc.
Genentech, Inc.
General Electric Healthcare
General Mills, Inc.

NATIONAL CORPORATE MEMBERS

Continued

General Motors Company, LLC
GfK, Growth from Knowledge
GlaxoSmithKline
Global Experience Specialists, Inc.
GM Financial
Goodyear Tire & Rubber
Company
Google, Inc.
GSD&M
Haartz Corporation, The
Hagemeyer North America, Inc.
Hallmark Cards, Inc.
Halyard Health, Inc.
Harley-Davidson Motor Company
Health Care Service Corporation
HealthTrust Purchasing Group
Henkel of America, Inc.
Herman Miller, Inc.
Hershey Company, The
Hertz Corporation, The
Hewlett-Packard Enterprise
Hilton Worldwide
Home Depot, Inc., The
Honda North America
HP Inc.
Humana, Inc.
Huntington National Bank
Hyatt
Hyundai Motor Manufacturing
Alabama, LLC
Iberdrola USA
IBM Corporation
Illinois Tool Works, Inc.
Indiana University
Infinera Corporation
Ingersoll Rand Company
Intel Corporation
Interface Inc.
International Paper Company



Interpublic Group of Companies,
Inc., The
J.C. Penney Company, Inc.
Jacobs Engineering Group Inc.
JE Dunn Construction
JM Family Enterprises, Inc.
Johnson & Johnson
Johnson Controls, Inc.
Jones Lang LaSalle, Inc.
JPMorgan Chase & Co.
Kaiser Foundation Health Plan,
Inc.
Kellogg Company
Kelly Services, Inc.
KeyBank National Association
Kimberly-Clark Corporation
King & Spalding LLP
KPMG LLP
Kroger Company, The
L Brands
Las Vegas Sands Corporation
Lear Corporation
Leggett & Platt Incorporated
Lend Lease Americas
Lenovo (United States) Inc.
Leo Burnett, USA
Liberty Mutual Insurance
Linamar Corporation
Lockheed Martin Corporation
Loram Maintenance of Way, Inc.
L'Oréal USA

Lowe's Companies, Inc.
Mack Trucks, Inc.
Macy's
MAHLE Behr USA, Inc.
Major League Baseball
Mallinckrodt Pharmaceuticals
ManpowerGroup
Marathon Petroleum
Corporation, LP
Mars Chocolate North America
Marsh & McLennan Companies,
Inc.
Mashantucket Pequot Tribal
Nation
McCain Foods USA, Inc.
McCormick & Company, Inc.
McGraw-Hill Education
McGraw-Hill Financial
Medtronic, Inc.
Memorial Sloan-Kettering Can-
cer Center
Merck & Co., Inc.
Meridian Medical Technologies,
Inc.
Meritor, Inc.
Messer Construction Company
MetLife, Inc.
MGM Resorts International
Michelin North America, Inc.
Microsoft Corporation
MillerCoors LLC



Mine Safety Appliances Company
Mitsubishi Hitachi Power Systems Americas, Inc.
Mondelēz International, Inc.
Monsaño Company
Morgan Stanley
Motion Industries, Inc.
Motorola Solutions, Inc.
MUFU Union Bank, N.A.
NASDAQ
National Basketball Association (NBA)
National Grid USA
Nationwide Insurance
Navient Solutions, Inc.
Nestlé USA, Inc.
New York Life Insurance Company
Nielsen Company, The
Nike, Inc.
NiSource Inc.
Nissan North America, Inc.
Nokia
Nordstrom, Inc.
Northern Trust Company
Northrop Grumman Corporation
Novartis Pharmaceuticals Corporation
Novo Nordisk, Inc.
NPL Construction Co.

NRG Energy, Inc.
O.C. Tanner Company
Oakwood Home Services
Office Depot, Inc.
OhioHealth
Omnicell, Inc.
OnX Enterprise Solutions
Oracle Corporation
Ortho-Clinical Diagnostics
Owens & Minor
Pacific Gas and Electric Company
Penske Truck Leasing Co., L.P.
Pepco Holdings, Inc.
PepsiCo, Inc.
Pfizer, Inc.
Phillips 66
Pitney Bowes Inc.
PGA of America
PNC Financial Services Group, The
PowerTeam Services, LLC
Praxair, Inc.
Premier, Inc.
PricewaterhouseCoopers LLP
Principal Financial Group
Procter & Gamble Company, The
Progress Software Corporation
Prudential Financial
PSC Industrial Outsourcing LP
Quest Diagnostics Inc.

R&R Partners
R.J. Reynolds Tobacco Company
R.R. Donnelley & Sons Company
Randstad USA
Raytheon Company
Reed Elsevier, Inc.
Regions Financial Corporation
Robert Bosch LLC
Robert Half International, Inc.
Rockwell Automation
Ross Stores, Inc.
Ryder System, Inc.
Saatchi & Saatchi
Samsung Telecommunications America LLC
SAS Institute Inc.
Savannah River Nuclear Solutions LLC
Schneider Electric USA, Inc.
Scientific Games Corporation
Scripps Networks Interactive, Inc.
Securitas Security Services USA, Inc.
Sedgwick Claims Management Services, Inc.
Shell Oil Company
Skanska USA Building
Snap-on Incorporated
Sodexo, Inc.
Sonoco Products Company
Sony Pictures Entertainment

NATIONAL CORPORATE MEMBERS

Continued

Southern California Edison
Company
St. Jude Medical, Inc.
Staff Management
Standard Insurance Company
Staples Inc.
Starbucks Corporation
Starwood Hotels & Resorts
Worldwide, Inc.
State Compensation Insurance
Fund
State Farm Insurance
State Street Corporation
Steelcase Inc.
Stryker Corporation
Sunbelt Rentals, Inc.
SunTrust Banks, Inc.
SUPERVALU, Inc.
Target Corporation
Tata America International
Corporation
TD Bank Group
Tenneco Inc.
Terex Corporation
Teva Pharmaceuticals
The Resource Group, LLC An
Ascension Subsidiary
Thermo Fisher Scientific Inc.
TIAA-CREF
Time Warner Inc.
Title Source, Inc.
TJX Companies, Inc., The
T-Mobile USA, Inc.
Toyota North America
TransCanada Corporation
Turner Construction Company
Tyco International
Tyson Foods, Inc.
U.S. Bank

U.S. Postal Service
UAW Retiree Medical Benefit
Trust
Unilever
Union Pacific Railroad
United Airlines, Inc.
United Parcel Service, Inc.
United Rentals, Inc.
United Services Automobile
Association (USAA)
United States Tennis Association
UnitedHealth Group Inc.
University of Pittsburgh Medical
Center
Univision Communications Inc.
Unum Group
US Cellular
US Foods, Inc.
US Steel Corporation
USM an EMCOR Company
Toyota Boshoku America, Inc.
UST-Global, Inc.
Valvoline LLC
Veolia Water North America
Veritas Technologies LLC
Verizon Communications, Inc.
Vision Service Plan (VSP)
Visteon Corporation
Vizient
Vmware
Volkswagen Group of America,
Inc.
Volvo Trucks North America, Inc.
Voya Financial
VWR International, LLC
W.W. Grainger, Inc.
Walgreen Co.
Walmart Stores, Inc.
Walt Disney Company, The
Washington Gas Light Company
Waste Management, Inc.
Wells Fargo & Company
Westinghouse Electric Company
WestRock
Wieden + Kennedy, Inc.

Willis Towers Watson
Windstream Communications,
Inc.
Wisconsin Energy Corporation/
We Energies
Wyndham Worldwide
Corporation
Xerox Corporation
Yazaki North America, Inc.
Yum! Brands, Inc.

Corporate members as of August 2016



ABOUT NMSDC

The National Minority Supplier Development Council is the global leader in advancing business opportunities for its certified Asian, Black, Hispanic and Native American business enterprises and connecting them to member corporations. NMSDC was chartered in 1972 to provide increased procurement and business opportunities for minority businesses of all sizes.

The NMSDC Network includes a national office in New York and 23 affiliate councils across the country. There are 1,750 corporate members throughout the network, including most of America's largest publicly-owned, privately-owned and foreign-owned companies, as well as universities, hospitals and other buying institutions. The affiliate councils certify and match more than 12,000 minority-owned businesses with member corporations that want to purchase their products, services and solutions.



NMSDC

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Development Council

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