



## **MINORITY SUPPLIER DEVELOPMENT LEADER OF THE YEAR Guidelines**

Only the coordinator of minority supplier development processes of a national member corporation is eligible for nomination as Minority Supplier Development Leader of the Year. All nominees will be evaluated by the NMSDC Advocacy Committee. Previous award winners are ineligible for nomination for two years following their selection. Consideration will be given to candidates based on documentation of exceptional effort, in activities such as:

### **INTERNAL PROGRAM EFFORTS**

Nominee's effort must have significant impact on company's minority supplier development process. In 2015 the nominee:

Continued to improve methods to source suppliers and provide corporate-wide purchasing opportunities to ensure Asian, Black, Hispanic and Native American businesses had the opportunity to bid competitively.

Provided minority business development training and education to managers, buyers and key requisitioners, at least annually. Please specify.

- Exceeded the personal accountabilities and/or corporate Goals and Objectives established for this position. Describe goal and results by %. Did you meet or exceed this goal/objective?
- Demonstrated measurable progress/increase in their program's total dollars spent with NMSDC-certified minority businesses, as well as an increase in % of total purchases.
- Describe efforts made to increase certification of corporation's MBE suppliers.
- List total percentage of minority spend over all procurement dollars?
- Demonstrated measurable progress in their Second Tier program, as a requirement for top First Tier suppliers.
- Do you have a corporate/MBE type Advisory Council?

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- Do you assist your MBEs in participation in innovative programs such as capacity building/mentoring, MBE joint ventures, mergers and acquisitions, second tier purchasing.
- Do you provide valuable technical assistance (such as establishing fast payment methods for its minority suppliers). Please specify.

## **EXTERNAL PROGRAM EFFORTS**

The nominee's minority supplier development program must have significant impact in the minority business community. In 2015 the nominee:

Served NMSDC on a committee, task force or in another capacity at the national level and/or fostered the involvement of corporate senior management. Provides MBE purchasing activity report to NMSDC on an annual basis.

Sponsored and/or hosted corporate program(s) at a national level which promoted minority supplier development to their employees and within the MBE community.

Actively promoted inclusion of MBEs in other trade associations and/or other advocacy groups such as Institute for Supply Management, U.S. Department of Commerce, U.S. Chamber of Commerce, etc.

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